**Independent Auditor's Report and Financial Statements** 

UNITED WAY OF UNION COUNTY, INC.

For the year ended DECEMBER 31, 2022

#### **CONTENTS**

	<u>Page</u>
Independent Auditor's Report	1-2
Financial Statements	
Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses	5
Statement of Cash Flows	6-7
Notes to Financial Statements	8-15

#### PARKS & COMPANY PLC

A PROFESSIONAL LIMITED COMPANY CERTIFIED PUBLIC ACCOUNTANTS

MEMBER
AMERICAN INSTITUTE OF CPAS

441 NORTH WASHINGTON AVENUE EL DORADO, AR 71730 (870) 862-3401 FAX (870) 862-0936

MEMBER ARKANSAS SOCIETY OF CPAS

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors United Way of Union County, Inc.

#### **Opinion**

We have audited the accompanying financial statements of the United Way of Union County, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the United Way of Union County, Inc. as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The United Way of Union County, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The United Way of Union County, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

United Way of Union County, Inc. Independent Auditor's Report (Continued)

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, and design and perform audit procedures responsive to those risks. Such procedures include
  examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of The United Way of Union County, Inc.'s internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about The United Way of Union County, Inc.'s ability to continue as a going
  concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

El Dorado, Arkansas August 18, 2023

Parks & Company PLC

# The United Way of Union County, Inc. Statement of Financial Position December 31, 2022

#### **ASSETS**

Current Assets		
Cash and cash equivalents	\$	474,546
Distributions receivable - Endowment		95,453
Contributions receivable, net		1,098,504
Total current assets		1,668,503
Investments		
Agency accounts, at fair value		2,781,766
Beneficial interest held in trust, at fair value		8,930,786
Total investments	1	1,712,552
Property and Equipment		
Office equipment and property		48,645
Accumulated depreciation		(42,966)
Net property and equipment		5,679
TOTAL 400770	Φ 4	0 000 704
TOTAL ASSETS	<u> </u>	3,386,734
LIABILITIES AND NET ASSETS	<u>\$1</u>	3,386,734
	<u>\$1</u>	3,386,734
LIABILITIES AND NET ASSETS		1,185,968
LIABILITIES AND NET ASSETS Liabilities		
LIABILITIES AND NET ASSETS  Liabilities  Promises to give to others		1,185,968
LIABILITIES AND NET ASSETS  Liabilities  Promises to give to others  Due to National Agency	\$	1,185,968 12,440
LIABILITIES AND NET ASSETS  Liabilities  Promises to give to others  Due to National Agency  Payroll taxes payable and other liabilities	\$	1,185,968 12,440 3,113
LIABILITIES AND NET ASSETS  Liabilities  Promises to give to others  Due to National Agency  Payroll taxes payable and other liabilities  Total liabilities	\$	1,185,968 12,440 3,113
LIABILITIES AND NET ASSETS  Liabilities Promises to give to others Due to National Agency Payroll taxes payable and other liabilities Total liabilities  Net Assets	\$	1,185,968 12,440 3,113
LIABILITIES AND NET ASSETS  Liabilities Promises to give to others Due to National Agency Payroll taxes payable and other liabilities Total liabilities  Net Assets Without Donor Restrictions	\$	1,185,968 12,440 3,113 1,201,521
Liabilities Promises to give to others Due to National Agency Payroll taxes payable and other liabilities Total liabilities  Net Assets Without Donor Restrictions Undesignated	\$	1,185,968 12,440 3,113 1,201,521
Liabilities Promises to give to others Due to National Agency Payroll taxes payable and other liabilities Total liabilities  Net Assets Without Donor Restrictions Undesignated With Donor Restrictions	\$	1,185,968 12,440 3,113 1,201,521 3,245,889
Liabilities Promises to give to others Due to National Agency Payroll taxes payable and other liabilities Total liabilities  Net Assets Without Donor Restrictions Undesignated With Donor Restrictions Endowment	\$	1,185,968 12,440 3,113 1,201,521 3,245,889 8,930,786

# The United Way of Union County, Inc. Statement of Activities For the Year Ended December 31, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Public support and revenues			
Campaign contributions and pledges	\$ 1,285,831	8,538	1,294,369
Less provision for uncollectible pledges	(65,553)		(65,553)
Net campaign contributions	1,220,278	8,538	1,228,816
Contributions - other	65,000	<u> </u>	65,000
Total public support, revenues and reclassifications	1,285,278	8,538	1,293,816
Operating Expenses			
Program services			
Agency allocations	1,185,968		1,185,968
Other	49,063		49,063
Total program expenses	1,235,031	-	1,235,031
Supporting services expense			
Management and general	131,769		131,769
Fundraising	50,454		50,454
	182,223	<u> </u>	182,223
Total program and supporting services	1,417,254	-	1,417,254
National United Way Dues	7,868		7,868
Total expenses	1,425,122	<u> </u>	1,425,122
Operating income (loss)	(139,844)	8,538	(131,306)
Non-operating activities:			
Interest and dividend income	57,781	117,366	175,147
Net realized gains on investments	52,766	46,741	99,507
Net unrealized gains (losses) on investments	(383,485)	2,165,884	1,782,399
Investment advisory fees	(14,157)	(19,730)	(33,887)
Non-operating income (loss)	(287,095)	2,310,261	2,023,166
Net assets released from restrictions:			
Assets released for satisfaction of time restrictions	106,484	(106,484)	
Change in net assets	(320,455)	2,212,315	1,891,860
Net assets beginning of year	3,566,344	6,727,009	10,293,353
Net assets end of year	\$ 3,245,889	\$ 8,939,324	12,185,213

# The United Way of Union County, Inc. Statement of Functional Expenses For the Year Ended December 31, 2022

			Supporting Services			Total
	Pr	ogram	Management	Fund		<b>Functional</b>
	Se	rvices	& General	Raising	Total	Expenses
Salaries	\$	6,193	80,508	37,157	117,665	123,858
Employee benefits		1,251	16,264	7,506	23,770	25,021
Payroll taxes		474	6,159	2,843	9,001	9,475
Total salaries, benefits and taxes		7,918	102,930	47,506	150,436	158,354
Agency allocations	1,	185,968	-	-	-	1,185,968
Community Impact Grants		5,000			-	5,000
Professional fees			7,300		7,300	7,300
Office expense			1,949		1,949	1,949
Campaign supplies				2,530	2,530	2,530
Telephone			2,804		2,804	2,804
Postage			1,011		1,011	1,011
Occupancy			7,644		7,644	7,644
Insurance			3,633		3,633	3,633
Travel			433		433	433
Conference and conventions			-		-	-
Credit card fees				383	383	383
Repair and maintenance			435		435	435
Advertising			190		190	190
Computer and computer programs			2,072		2,072	2,072
Website			395		395	395
Power of the Purse		-			-	-
Imagination library		12,193			-	12,193
Emergency Fund		5,952				5,952
Donor Directed Allocations		18,000				18,000
Public Relations				35	35	35
Miscellaneous			-		-	-
Depreciation & amortization			973		973	973
	\$ 1,	235,031	131,769	50,454	182,223	1,417,254

# The United Way of Union County, Inc. Statement of Cash Flows For the Year Ended December 31, 2022

#### **CASH FLOWS FROM OPERATING ACTIVITIES**

Pledges collected -		
Current and prior year campaigns	\$	1,070,593
Non-pledged contributions		65,000
		1,135,593
Cach paid for:		
Cash paid for: Agency allocations and community impact grants		(1,104,804)
Donor directed allocations		(18,000)
Salaries, employee insurance, payroll taxes and pension		(165,371)
Office operations		(9,049)
National United Way dues		(14,927)
Occupancy		(7,644)
Professional fees		(7,300)
Campaign supplies and expenses		(2,530)
Insurance		(3,633)
Public relations and advertising		(225)
Travel, conferences and conventions		(433)
Imagination Library/Power of the Purse/Emergency Fund		(18,145)
		(1,352,061)
Net cash provided (used) by operating activities		(216,468)
CASH FLOWS FROM INVESTING ACTIVITIES		
Dividends and interest from investments		175,147
Investment advisory fees		(33,887)
Distributions from endowment		181,406
Purchases of fixed assets		-
Purchases of investments		(542,781)
Proceeds from maturities and sales of investments		583,549
Net cash provided (used) by investing activities		363,434
Increase in cash and cash equivalents		146,966
Cash and cash equivalents, beginning of year		413,444
Cash and cash equivalents, end of year	\$	560,410
Cash and cash equivalents are included in the following categories in the signancial position:	ate	ment of
Current assets	\$	474,546
Investment accounts		85,864
Total cash and cash equivalents	\$	560,410

# The United Way of Union County, Inc. Statement of Cash Flows For the Year Ended December 31, 2022

### Reconciliation of operating income (loss) to net cash provided (used) by operating activities:

Operating income (loss)	\$ (131,306)
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation	973
Increase in pledges receivable	(162,679)
Increase in promises to give	83,561
Decrease in payroll taxes payable and accrued liabilities	 (7,017)
Net cash provided (used) by operating activities	\$ (216,468)

#### NOTE 1: PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES

#### Nature of the Organization

The United Way of Union County, Inc. (United Way) is a non-profit, voluntary health and welfare organization governed by a volunteer Board of Directors (the "Board"). The purposes of United Way are to stimulate interest and participation of the citizens of Union County, Arkansas on behalf of the worthy charitable, health and welfare organizations; to promote efficiency by providing a means through which annual contributions can be made in one gift or pledge by reducing to a minimum multiple fund-raising efforts; and to promote cooperation not only among participating agencies but among all such organizations in Union County, Arkansas.

#### Cash and Cash Equivalents

Cash and cash equivalents include demand deposits, mutual fund money market accounts and all short-term investments with maturity dates of three months or less.

#### Contributions Receivable

Contributions receivable are unconditional promises to give that are recognized as contributions when the promise is received. Contributions receivable that are expected to be collected in less than one year are reported at net realizable value. Contributions receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied to anticipated cash flows. Amortization of the resulting discount is recognized as additional contribution revenue. Promises that remain uncollected more than one year after their due dates are written off unless the donors indicate that payment is merely postponed.

#### **Property and Equipment**

Property and equipment purchased by the United Way are recorded at cost at the date of acquisition. Contributed assets are capitalized at their fair values at the date of contribution. United Way typically capitalizes fixed asset purchases in excess of \$500. Depreciation of property and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis. Following is a summary of the estimated useful lives of the different classes of assets:

Furniture and equipment

5 -7 years

#### Investments

Investments are carried at fair value, which is determined based on quoted market prices. Realized and unrealized gains and losses are reflected in the statement of activities. Gains and losses on sales transactions are recorded when realized based on the original cost (amortized in the case of bonds) of the investments sold based on the specific identification method. Earnings from investments are recorded as interest and dividends and are reflected in the statement of activities.

#### Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions.

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Compensated Absences

The United Way has not accrued compensated absences because the amount is considered to be immaterial to the financial statements.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### Promises to Give to Others

Promises to give to others are allocations to other beneficiary agencies. The United Way records the promises to give when the Board of Directors provides its approval and the agencies are notified of their respective allocations. The recording constitutes a current liability and current expense during the year in which the allocations were approved.

#### Revenue and Revenue Recognition

The United Way's primary source of revenue is from donations received throughout the year from its annual pledge drive in the fall of each year.

The United Way recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

#### Functional Allocation of Expenses

The costs of programs and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification of detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on direct costs of the program or service or on management's analysis of time devoted to the respective activities for costs shared between programs and services.

#### Income Taxes

The United Way is organized as a nonprofit corporation and has been recognized by the Internal Revenue Service as exempt from federal income taxes under IRC Section 501(a) as an organization described in IRC Section 501(c)(3), qualify for the charitable contribution deduction under IRC Sections 170(b)(1)(A)(vi) and (viii), and have been determined not to be private foundations under IRC Sections 509(a)(1) and (3), respectively.

United Way is subject to income tax on net income that is derived from business activities that are unrelated to its exempt purpose. United Way had no unrelated business income in 2022. Additionally, no tax accrual for uncertain tax positions was recorded as management believes there are no uncertain tax positions at December 31, 2022. The organization is generally no longer subject to examination by the Internal Revenue Service for fiscal years before 2019.

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Subsequent Events

Management has evaluated events through August 18, 2023, the date the financial statements were available to be issued.

#### **NOTE 2: LIQUIDITY AND AVAILABILITY**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Cash and cash equivalents	\$ 474,546
Contributions and distributions receivable	1,193,957
Operating investment accounts	2,781,766
	\$ 4,450,269

#### **NOTE 3: CONTRIBUTIONS RECEIVABLE**

During 2022, the Board approved the closing of the 2020-21 fundraising campaign. As a result, all contributions receivable at December 31, 2022 relate to the prior and current year's fundraising periods. Management believes that contributions receivable, net of the reserve established for uncollectable accounts, will be fully collected during 2023.

Contributions receivable at December 31, 2022, includes the following:

		Campaign Period		
	2(	021-2022	2022-2023	Total
Contributions due in one year	\$	212,035	1,087,087	1,299,122
Allowance for uncollectible pledges		(97,486)	(103,132)	(200,618)
Pledges receivable, net	\$	114,549	983,955	1,098,504

#### **NOTE 4: INVESTMENTS**

United Way reports certain assets at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

**Level 1 -** Quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the measurement date.

#### **NOTE 4: INVESTMENTS (continued)**

**Level 2 -** Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

**Level 3 -** Unobservable inputs for the asset or liability. In these situations, inputs are developed using the best information available in the circumstances.

A significant portion of the United Way's investment assets are classified within Level 1 because they comprise common stocks, mutual funds or exchange traded funds with readily determinable fair values based on daily redemption values. Bonds are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions and are classified within Level 2.

#### **AGENCY ACCOUNTS**

United Way maintains agency accounts with Wells Fargo Advisors to invest certain assets in accordance with the organization's investment policy. These accounts are classified as operating accounts of the United Way. The composition of these accounts at December 31, 2022, was as follows:

	#1493	#7814	
	Wells Fargo	Wells Fargo	Total
Cash equivalents	22,951	62,913	85,864
Certificates of deposit	961,628	-	961,628
Stocks & ETFs	-	1,084,913	1,084,913
Corporate bonds	-	100,652	100,652
Foreign bonds	-	9,933	9,933
U.S. government bonds	457,938	80,838	538,776
Account total	1,442,517	1,339,249	2,781,766

Unrealized gains and losses on agency accounts are as follows:

		Unrealized	Unrealized	Market
	Cost	Gains	Losses	Value
Certificates of deposit	999,007		(37,379)	961,628
Stocks & ETFs	1,147,690		(62,777)	1,084,913
Corporate bonds	106,336		(5,684)	100,652
Foreign bonds	9,196	737		9,933
U.S. government bonds	579,578		(40,802)	538,776
	2,841,807	737	(146,642)	2,695,902

**NOTE 4: INVESTMENTS (continued)** 

		Corporate	Foreign
Maturity date of bonds:	Government	Bonds	Bonds
2023		8,971	9,933
2024	249,710	19,582	
2025	64,011	21,190	
2026	88,685	20,367	
2027		11,110	
2028		10,102	
2030	119,543		
2034		9,330	
2046	16,827		
Total	538,776	100,652	9,933

The Agency Account activity for the year ended December 31, 2022 is as follows:

	#1493 Wells Fargo	#7814 Wells Fargo	Total
Balance 12/31/21	1,516,557	1,567,304	3,083,861
Interest/dividends	18,674	39,107	57,781
Realized gains/losses	123	52,643	52,766
Unrealized gains/losses	(77,837)	(305,648)	(383,485)
Distributions	(15,000)	-	(15,000)
Investment fees		(14,157)	(14,157)
Balance 12/31/22	1,442,517	1,339,249	2,781,766

#### **BENEFICIAL INTEREST IN PERPETUAL TRUST**

In 1978 The United Way Board of Directors transferred assets in trust to establish an Endowment Fund (Endowment). The Organization is the beneficiary of annual income distributions from the Endowment. The trustee was not granted variance power, that is, the unilateral power to redirect the use of transferred assets to another beneficiary. Because the trust was established by the United Way, the value of the United Way's beneficial interest in the trust is reported in these financial statements at the fair market value of the trust assets.

#### **NOTE 4: INVESTMENTS (continued)**

The composition of the Endowment at December 31, 2022, was as follows:

Cash equivalents	Average Yield 0.03%	Cost \$ 70,616	Unrealized Gains	Unrealized Losses	Market Value 70,616
Equity Securities:					
Common stock	1.38%	798,028	7,425,225	-	8,223,253
Mutual funds	1.24%	675,757	-	(38,840)	636,917
Total equity securities		1,473,785	7,425,225	(38,840)	8,860,170
Mutual funds - Fixed Income					
Total beneficial interest in trus	t	\$ 1,544,401	\$7,425,225	\$ (38,840)	\$ 8,930,786

The endowment fund activity for the year ended December 31, 2022 is as follows:

Balance 12/31/21	6,722,930
Interest/dividends/capital gain distributions	117,366
Realized gains/losses	46,741
Unrealized gains/losses	2,165,884
Distributions	(102,405)
Expenses	(19,730)
Balance 12/31/22	8,930,786

#### **FAIR MARKET VALUE**

The following table presents assets measured at fair value on a recurring basis at December 31, 2022:

	Quoted	
	Prices in	Significant
	Active Markets	Other
	for Identical	Observable
	Assets	Inputs
Total	(Level 1)	Level (2)
1,084,913	1,084,913	
100,652		100,652
9,933		9,933
538,776		538,776
1,734,274	1,084,913	649,361
8,223,253	8,223,253	
707,533	707,533	
8,930,786	8,930,786	
	1,084,913 100,652 9,933 538,776 1,734,274 8,223,253 707,533	Prices in Active Markets for Identical Assets (Level 1)  1,084,913 100,652 9,933 538,776  1,734,274 1,084,913  8,223,253 707,533 707,533

#### **NOTE 5: CONTRIBUTED SERVICES**

Contributed services are not recorded due to the lack of specialization of the labor, difficulty of placing a monetary value on them and the absence of control over them. However, a substantial number of volunteers have donated significant amounts of their time in the Organization's program services and in its fundraising.

#### **NOTE 6: PENSION PLAN**

The Organization maintains a Simplified Employee Pension plan (SEP) for all eligible employees. The organization contributed \$15,184 to the plan in 2022.

#### **NOTE 7: PROPERTY AND EQUIPMENT**

The following is a summary of property and equipment at December 31, 2022.

Furniture, equipment and software	\$ 48,645
Less accumulated depreciation	(42,966)
Furniture and equipment, net of accumulated depreciation	\$ 5,679

Depreciation expense for 2022 was \$973.

#### **NOTE 8: RELATED PARTY TRANSACTIONS**

Affiliation agreements require annual dues payments to the national United Way organization based on a percentage of gross campaign revenue for the previous year. Dues paid by December 31, 2022 for 2021/2022 campaign revenues were \$14,927.

#### **NOTE 9: LEASES**

The Organization leases office space on a month-to-month basis. Rent expense for 2022 was \$7.644.

#### NOTE 10: COMMITMENT TO AGENCY PROGRAMS

In December 2022, the United Way made unconditional pledges to agency programs for program initiative grant allocations to be paid January 1, 2023 through December 31, 2023. Accordingly, as of December 31, 2022, a liability of \$1,185,968 was recorded for the unconditional promises to give, and not yet paid, as of that date.

#### NOTE 11: NET ASSETS WITH DONOR RESTRICTIONS

In 1978, the Board of Directors of the United Way transferred assets gifted to the United Way, which were intended to provide a perpetual source of income for the United Way, into an irrevocable trust to establish an endowment. Subsequent to the establishment of the irrevocable trust, other donors contributed directly to the trust. By contributing directly to the trust instead of the United Way, the donors implicitly restricted the use of the funds due to the provisions of the trust agreement. The trust is required to distribute the net income of the trust to the United Way each year but principal is retained in accordance with the trust agreement.

#### **NOTE 12: CONCENTRATIONS OF RISK**

Financial instruments that potentially subject the Organization to concentrations of credit risk consist primarily of cash and contributions receivable. The Organization places its operating cash with local financial institutions. The Federal Deposit Insurance Corporation insures the balances in each financial institution up to \$250,000. At December 31, 2022, the Organization had uninsured deposits of \$44,152.

#### **NOTE 13: PROGRAM EXPENSES**

Program expenses are incurred for the following programs:

	Amount	
Allocations to partner agencies	\$	1,185,968
Community Initiatives		5,000
Education Focus Area		12,193
Emergency Fund		5,952
Donor Directed Allocations		18,000
Total cost by program		1,227,113
Salaries and costs related to Program Activities		7,918
Total program costs	\$	1,235,031